

Jimmy Hoo

social media manager

. career profile

A driven, open minded, creative and successful senior account handler with a strong sense of dedication and commitment, and over 14 years of progressive experience in account and sales management. Tenacious in building new business, securing customer loyalty and forging strong relationships with business partners.

. areas of expertise

- Account Management
- Strategic Marketing Positioning
- Product Education
- Budget Administration
- Team Leadership

. professional experience

————— **January 2006 to: May 2008** **Sales Director, Software Division Softtel Inc., San Francisco, CA**

Oversee corporate sales division with eight district offices for leading innovator in data storage and automation with 1500 employees and annual revenues exceeding \$100 million.

Direct sales and business development functions, including new product rollouts, key account management, customer relationship development, contract negotiations, and order fulfillment.

Selected Achievements:

- Instrumental in complete turnaround of sales team;
- Met or exceeded all quotas throughout tenure;
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. social profile

 /jDesignSocial

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MICROSOFT WORD



POWERPOINT



PHOTOSHOP



MICROSOFT WORD



. education

July 2007, Boston
University, Boston, MA

Master of Business
Administration (MBA)

June 2000, New York
University, New York,

Bachelor Of Science
Electrical Engineering
(BAEE)

. references

John Doe
Title and Company
+123 456789
js@email.com

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+123 456789
js@email.com

. professional experience

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